

# **RABINE GROUP**

DISCOVER THE DIFFERENCE

October 25, 2011

Kent Welch  
Excalibur Technology  
700 Fox Glen  
Barrington, IL, 60010

Kent,

I just wanted to drop you a note to let you know what a great job both Dan Funk and Travis Patenaude did replacing all our physical servers and adding capacity to our SAN this past weekend.

The planning was excellent and they were able to help me to avoid lost time and money by identifying missing and incorrect hardware. The estimate was precise and the execution was flawless. We did not encounter a single system or user issue!

Thanks to you and your team for the continued excellent work. I will follow up with Dan on next steps for our Microsoft Exchange upgrade project.

Have a great day!

*Mike Hastings*

Chief Information Officer  
Rabine Group